

**1. Reference from Eol document: Point g on page 11**

g. The Agency must have had a turnover of more than Rs 50 Crs within each of the last three financial years ie . 2006-07,2007-08,2008-09. This turnover would be independent of the turnover of any joint venture company extending financial support to the agency until or unless a proof of joint venture /MoU is furnished .

**Query:**

Incase of a consortium supported by a Memorandum of Understanding, will BEE consider the cumulative turnover of the consortium members in order to meet the criteria stated above?

**Answer .1** Yes, it will be considered provided the terms of MoU clearly state the kind of support the members of consortium are extending to M/s Feedback ventures .

**2. Reference from Eol document: Point h on page 11**

h. The Agency should have sufficient number of Energy professionals having adequate experience of implementation of EE projects. The Agency should have on their rolls at least 2 BEE certified Energy auditors in each of their offices located in the country.

**Suggestion:**

We feel that the required number of BEE certified energy auditors (*minimum of 8 BEE certified energy auditors calculated from minimum of 2 auditors for 4 metropolitan officers*) is too high considering the limited number of auditors which have been certified by BEE and also having experience relevant to this assignment. We request you to please consider decreasing the number of BEE certified auditors.

**Answer 2 :** Terms of Reference of this EOI will prevail .

**3. Reference from Eol document: Page 4**

This Expression of Interest (Eol) Document is for Project Management Agency having thorough knowledge on the ESCO performance contracting business for assisting **Central and State Government organizations** in implementing energy efficiency projects through BEE empanelled ESCOs on performance contracting mode Query: Please define the scope of the term "Organization" in the Eol document.

**Query:**

Please clarify whether the government organizations; such as municipalities, post offices, hospitals etc. would fall under the scope of this assignment?

**Answer 3 .** Only those buildings that house the above mentioned organizations would fall under the scope of this EOI.